K-12 and higher education institutions face many challenges when it comes to IT infrastructure:

- Tight budgets
- Limited IT staff
- Multiple schools, buildings, and locations
- Lots of connected devices
- Online learning

Schneider Electric has the solution

With APC UPS devices, schools don’t have to worry about power outages taking down their networks. APC back-up power keeps them running—and keeps students learning.

Schneider Electric provides end-to-end IT physical infrastructure solutions, including:

- Power
- Racks & rack-mount PDUs
- Physical security devices
- All-in-one micro data centers
- Monitoring services

Many products are Energy Star rated and RoHS compliant.
Questions to ask your customer when upgrading their wireless infrastructure

- Do you have a UPS? How old is it?
- When was the last time you replaced the battery?
- Is your network ready for a 1:1 device/student ratio when schools reopen in September?
- How do you monitor your power infrastructure across all your locations?

Recommendations

- Always purchase a protection plan with your new UPS
- Consider replacing old and outdated UPS devices with lithium-ion versions that give you 8-10 years of battery life and other advanced features
- Contact APC to have one of our Power Experts evaluate your school's power plan

Selected Products and Solutions

<table>
<thead>
<tr>
<th>Product</th>
<th>Description</th>
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<tbody>
<tr>
<td>Smart-UPS™</td>
<td>Smart-UPS are trusted by millions of IT professionals throughout the world to protect equipment and critical data from costly interruptions by supplying efficient, reliable, network-grade power.</td>
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<tr>
<td>Smart-UPS On-Line</td>
<td>Smart-UPS On-Line provide high density, true double-conversion on-line power protection for servers and voice/data networks.</td>
</tr>
<tr>
<td>NetShelter Racks &amp; Enclosures</td>
<td>APC offers open and enclosed racks for a variety of environments including data centers, server rooms, network closets, classrooms, offices, and specialty applications.</td>
</tr>
<tr>
<td>Rack Mount PDUs</td>
<td>APC Rack Mount PDUs provide server level power availability with a variety of power metering and control options as well as environmental monitoring capability.</td>
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<tr>
<td>EcoStruxure IT</td>
<td>With EcoStruxure IT Expert, your customers (and you) can gain 24/7 visibility into the health of their critical physical infrastructure. See everything on one screen.</td>
</tr>
<tr>
<td>Monitoring and Dispatch</td>
<td>Monitor their infrastructure for them, and dispatch professionals to fix issues when necessary, all through Schneider Electric.</td>
</tr>
<tr>
<td>UPSaaS</td>
<td>Make back-up power management even easier. Combine the hardware and Monitoring and Dispatch services so your customers get one simple monthly bill.</td>
</tr>
</tbody>
</table>

Learn More about our Products!

- APC Product Website
- Product Selectors
- Efficiency Standards: Energy Star | Green Premium

How to Buy

- APC Product Website
- Trade-UPS
- Locate a Partner