

Q1'21 Incentives



Q1 Close the Gate:

Earn up to \$3,750 for currently valid registered deals ≥\$5k that close in Q1
Must include FortiGate

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Close the Gate Boosters

Advanced/Expert – 25% boost
Specialized Partners – 25% boost
Stackable, Paid to company on approved Sales claims

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FortiEDR:

Earn an additional discount of up to 25% and up to \$1,000 in FortiRewards

[Flyer +
Campaign](#)



FortiNAC:

Additional discounts up to 15% and up to \$1,000 in FortiRewards

[Flyer +
Campaign](#)



NSE Technical Expertise:

Up to \$3,750 for earning NSE 4 and above

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Complete a CTAP:

\$250-\$350 per completed
Cyber Threat Assessment

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New Partner Incentive:

New Partners receive free hardware
after transacting \$15k

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SMB SD-WAN/SD-Branch:

Up to \$860 instant rebate
on select FortiGate models,
buy 2 yrs of service, get the 3rd for free

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HOW TO CLAIM?



Claimed via Partner Portal



Paid on Approved Claims via XTRM
direct to Partner – no extra claim needed



Claimed via Distribution