For Partners Proposing VMware vSphere

VMware Carbon Black Cloud Workload
Reduce the attack surface and protect critical assets with advanced security purpose-built for workloads

VMware Carbon Black Cloud Workload observes and secures your digital assets from advanced cyberattacks

VMware Carbon Black Cloud Workload™ allows you to focus on the most common exploits and high-risk vulnerabilities across your virtualized and cloud native environments, and take immediate action with prioritized reporting.

Secure your virtual platform using:
• Vulnerability assessment
• Inventory and lifecycle management
• Audit and remediation
• Next-generation antivirus
• Behavioral endpoint detection and response (EDR)

Combine vSphere and Carbon Black Cloud Workload
VMware vSphere® and Carbon Black Cloud Workload bundles improve security and increase ROI.

Pricing model

<table>
<thead>
<tr>
<th>vSphere Enterprise Plus</th>
<th>w/o AD</th>
<th>vSphere</th>
<th>w/ AD</th>
<th>10% OFF</th>
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</thead>
<tbody>
<tr>
<td>w/o AD</td>
<td>vSphere + Carbon Black Cloud Workload</td>
<td>w/ AD</td>
<td>vSphere + Carbon Black Cloud Workload</td>
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<tr>
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<tr>
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<td>vSphere + Carbon Black Cloud Workload</td>
<td>About 3% OFF</td>
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Remarks:
• At Advantage+ submission, please select “WORKLOAD” for product detail/product name.
• For vSphere, production support is required.
* vSphere Workload Security Essentials contains:
  - vSphere Enterprise Plus
  - Carbon Black Cloud Workload Essentials with production support