

How Safe Is Your Customer's Organization From A Cyberattack?

When is the last time your customer, along with an experienced security practitioner, performed an assessment on the security controls within their environment? One year? Two years? Never? With the rapid acceleration of devastating attacks, partners should be reviewing their customer's security infrastructure once every three months. Making sure their organization is safeguarded against the most invasive cyberattacks is critical in today's threatscape.

This service is exactly what Tech Data can offer to your customers.

Tech Data's Security Maturity Assessment reviews your customer's security controls through a non-technical conversation. Questions are answered using one of the Four Tiers of the NIST Cybersecurity Framework. Their responses will help to gather information about their systems and reveal any potential vulnerabilities in their infrastructure.

Upon completion, your customers will receive a report containing scoring with a customized action plan to improve their security posture and help them understand how to respond to identified security gaps and weaknesses. With these results, they'll have the power to address and protect the overall confidentiality, integrity, availability and safety of their organization's data and information.

It only takes 45-minutes for Tech Data, along with you and your customer to perform this assessment, yet the return on this investment of time will positively impact their security posture for years to come.

What's more, this service is free-of-charge to you! Plus, our evaluation will help you generate a robust pipeline, all while helping your customers.

With our team's Security Maturity Assessment, you and your customer will receive the following information:

- ♥ A **Security Maturity Assessment Grade** (A-D), based on 15 security controls identified in the [NIST Cybersecurity Framework](#) to help you better understand where your customer's security posture stands
- ♥ **Detailed results on seven tested domains** – Documentation and Training, Infrastructure, Data, People, Security Intelligence, Advanced Fraud, Application and Web Security are all covered
- ♥ **An action plan** – Aligns them with vendors they can partner with through Tech Data
- ♥ **Concierge-style services** – their customized report comes with follow-up calls to review the results and to strategize on next steps

Our job is to keep you and your customers' systems and data secure by providing security solutions that will work, save money and free them up to run their business.

To learn more about how our Security Maturity Assessment can benefit you and your customer, contact securityservices@techdata.com for more information, or to schedule your assessment.

In addition to our comprehensive security assessment, the **Tech Data Cyber Range** is now accessible online! Discover how our cyber range can help you identify cyberthreats before they can become a reality in your organization. To find out more, go to <https://cyberrange.techdata.com>.